



All India Institute of Medical Sciences Jodhpur

Admn/Prop/67/2019-AIIMS.JDH

Dated: - 31st December 2019

Subject: Purchase of Hydrosurgery System for the department of Burn & Plastic and Trauma and Emergency at AIIMS, Jodhpur on proprietary basis - **Inviting comments thereon.**

The Institute is in the purchase of Hydrosurgery System for the department of Burn & Plastic and Trauma and Emergency at AIIMS, Jodhpur from M/s Smith & Nephew Healthcare Pvt. Ltd, Mumbai on proprietary basis. The proposal submitted by M/s Smith & Nephew Healthcare Pvt. Ltd, Mumbai and PAC certification by user are attached.

The above document are being uploaded for open information to submit objection, comments, if any from any manufacturer regarding proprietary nature of the equipment within 21days of issue giving reference Admn/Prop/67/2019-AIIMS.JDH. The comments should be received by office of Administrative Officer, Medical College at AIIMS, Jodhpur on or before 21st January 2020 upto 03:00 PM failing which it will be presumed that any other vendor is having no comment to offer and case will be decided on merits.

Yours faithfully,

Administrative Officer

Enclosed: Related documents enclosed.



All India Institute of Medical Sciences Jodhpur

Smith & Nephew Medical Ltd
101 Hesse Road
Hull, HU3 2BN
England

T + 44 (0) 1482 225181
F + 44 (0) 1482 328326
www.smith-nephew.com



26th July 2017

Proprietary Article Certificate

Re: Hydrosurgery System – Versajet II

Smith & Nephew is the sole manufacturer and sole supplier of the Hydrosurgery System Versajet II globally.

The Hydrosurgery System – Versajet II is a patented product of Smith & Nephew. The Hydrosurgery System – Versajet II uses a high pressure stream of sterile saline to optimise surgical debridement. The device enable surgeons to select, excise and evacuate non-viable tissue. Bacteria and contaminants from wounds, burns and soft tissue injuries using tissue-preserving techniques.

The Hydrosurgery System – Versajet II is unique and is protected by multiple international patents and patents pending. The Hydrosurgery System – Versajet II is covered by or for use under one or more of the U.S. Patents listed below:

Granted Patents:

US6960182

US8337175

US8932269

US8529498

USD611961

USD659165

We certify that the Versajet II System (console/Handpiece) is a proprietary product of Smith & Nephew.

Signed by:

Date:

S. WORRAL

Name:

Susan McLoughlin

Position:

Director Regulatory Affairs

Registered No. 503495 in England & Wales at PO Box 81, 101 Hesse Road, Hull, HU3 2BN

Page 1 of 1



All India Institute of Medical Sciences Jodhpur

Smith & Nephew Healthcare Pvt. Ltd.

B-501-509, Dynasty Business Park,
Andheri-Kurla Road, Andheri (E),
Mumbai-400 059.

CIN - U 24239MH1994PTC080271

Tel: +91 22 4005 5090

Fax: +91 22 4005 5089

www.smith-nephew.com



Date : 31/10/19

To
Medical Superintendent
AIIMS, Jodhpur

Subject: Authorization Letter from Smith & Nephew Healthcare Pvt. Ltd.

Dear Sir/Mam,

On behalf of the Management of Smith & Nephew Healthcare Pvt. Ltd., we hereby wish to inform you that the following is the authorized distributor to deal on our behalf for Hydrosurgery System (VersaJet - II) of our Company in accordance with the terms of the Territory Sales Agreement executed by our Company and the Distributor.

Name of Distributor: Yes Associate

**Address: B-19, Sudharma complex,
MI Road, Jaipur**

Mobile No: 9660128285

The scope of dealing includes quoting rates, negotiating, accepting and servicing orders on our behalf at your esteemed hospital.

This authorization is valid unless revoked by us in writing or up to 31st Dec 2020, whichever is earlier. Subject to renewal of contract.

Should you have any further queries, please contact to Mr. Saurabh Gupta (9935062123).

Thanking you and assuring you of our best services at all times.

Yours sincerely,

For Smith & Nephew Healthcare Pvt. Ltd.

Mr. Nikunj Shah
Finance Director, APAC





All India Institute of Medical Sciences Jodhpur

<u>QR Hydrosurgery System</u>	
1	Hydrosurgery System should be non-invasive using Hydrojet system using Jet of Sterile Saline.
2	It Should have integrated irrigation pump using hydrojet technology to produce 400 ± 50 RPM - 1300 ± 100 RPM for debridement.
3	System Should have surgical cart with multifunctional footswitch, Handpiece components, Back panel layout.
4	It Should significantly reduce mean number of debridement procedures which leads to substantial cost savings.
5	It Should have disposable handsets of 45-50 degree/14mm-18mm, 45-50 degree/8mm-10mm, 14-18mm/15-20 degree angulations.
6	It should clean wound by 39% more quicker as compared to conventional procedure.
7	It Should provide 1 handset of 45-50/14mm-18mm, 45-50/8mm-10mm for hydrosurgery system at no extra system.
8	It should reduce wound closure time by 33 % as compared to conventional therapy with overall reduction in Hospital stay by 3 days.
9	Device Should have detachable cable with disposable handsets.
10	It should reduce debridement time by 39% per patient.
11	It Should be very effective at cleaning and debriding superficial, intermediate depth burns prior to the application of biological dressings, deep dermal injuries prior to the application of a split skin graft irrespective of age.
12	It Should be able to perform fine as well as gross debridement of tissue.
13	It Should have disposable handsets of 45-50 degree/14mm-18mm, 45-50 degree/8mm-10mm, 14-18mm/15-20 degree angulations.
14	It Should comply with USFDA or European CE or BIS Specification.

Handwritten signatures and initials:
- A signature that appears to be "Kishor"
- A signature that appears to be "Mishra"
- A signature that appears to be "Raj"
- A signature that appears to be "Anil"